

HOW TO BUILD A WINNING CONSORTIUM?

Ali Rashidi

Director

Department for International Cooperation

Folkuniversitetet - Sweden

ali.rashidi@folkuniversitetet.se

 **Folkuniversitetet**
Kursverksamheten vid Uppsala universitet



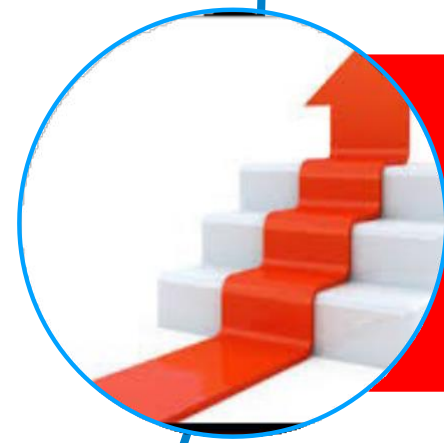
Content



Characteristics of a winning Consortium



Tips when composing your consortium

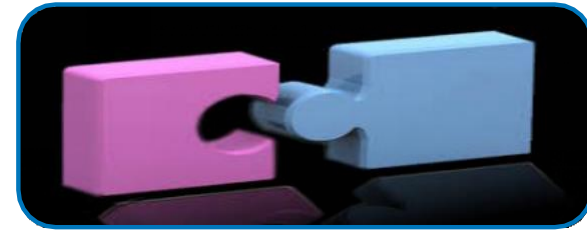


Steps to build your consortium



Partnering tools

Characteristics of a winning Consortium



Complementarity

Each Partner should have a unique role, avoid redundancy



Strong leadership

Coordinator who has the necessary skills and experience to manage the project effectively



Balance

Geographical spread of the partners and balance between profit and non-profit partners



Shared Vision

All members of the consortium have a shared vision and agree on the overall goals of the project



Trust

High level of trust among the members of the consortium, which helps to foster a positive and productive working relationship

Tips to be considered when composing your consortium



Topic description – Functions - Partners

Functions planning : Clear set of requirements for the partner search. You should have a clear view of the kind of partners that you need for the project and their respective roles in the project.



Don't bring your friends

Discrepancy between the list of consortium partners and the project's needs
⇒ Consortium will be incapable of fulfilling all requirements for the project's success



Build on existing partnerships, but do not rely on them

Although previous collaborations can be used to showcase the strength of your consortium and mitigate risks associated with the project, **think about branching out to new partners**



Think on a team responsible for the exploitation of the innovative solution

Presence and completeness of a team that will be responsible for the full exploitation of the innovative solution after the end of the project

Steps to Build Your Consortium



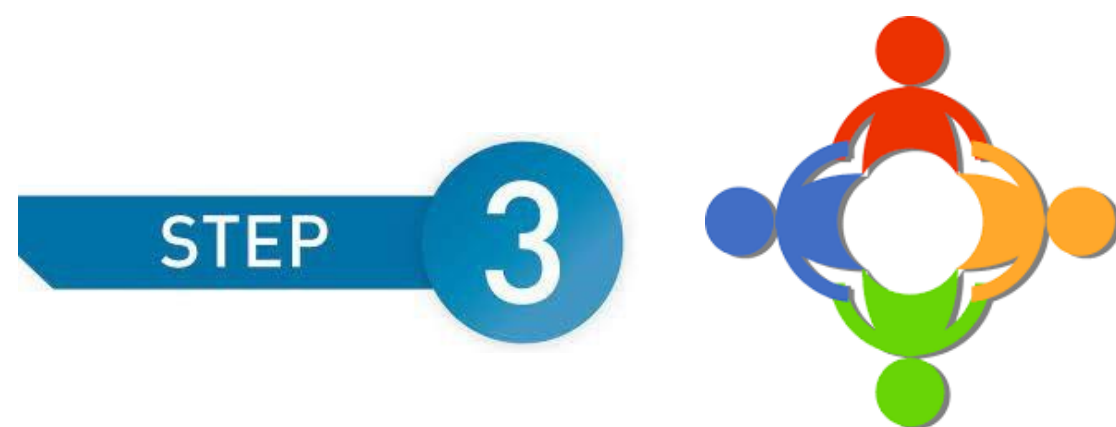
Establish a core consortium with high excellence

Bring on board the **Key Opinion Leaders** within the specific field or topic and establish a **core consortium**



Develop your innovative idea

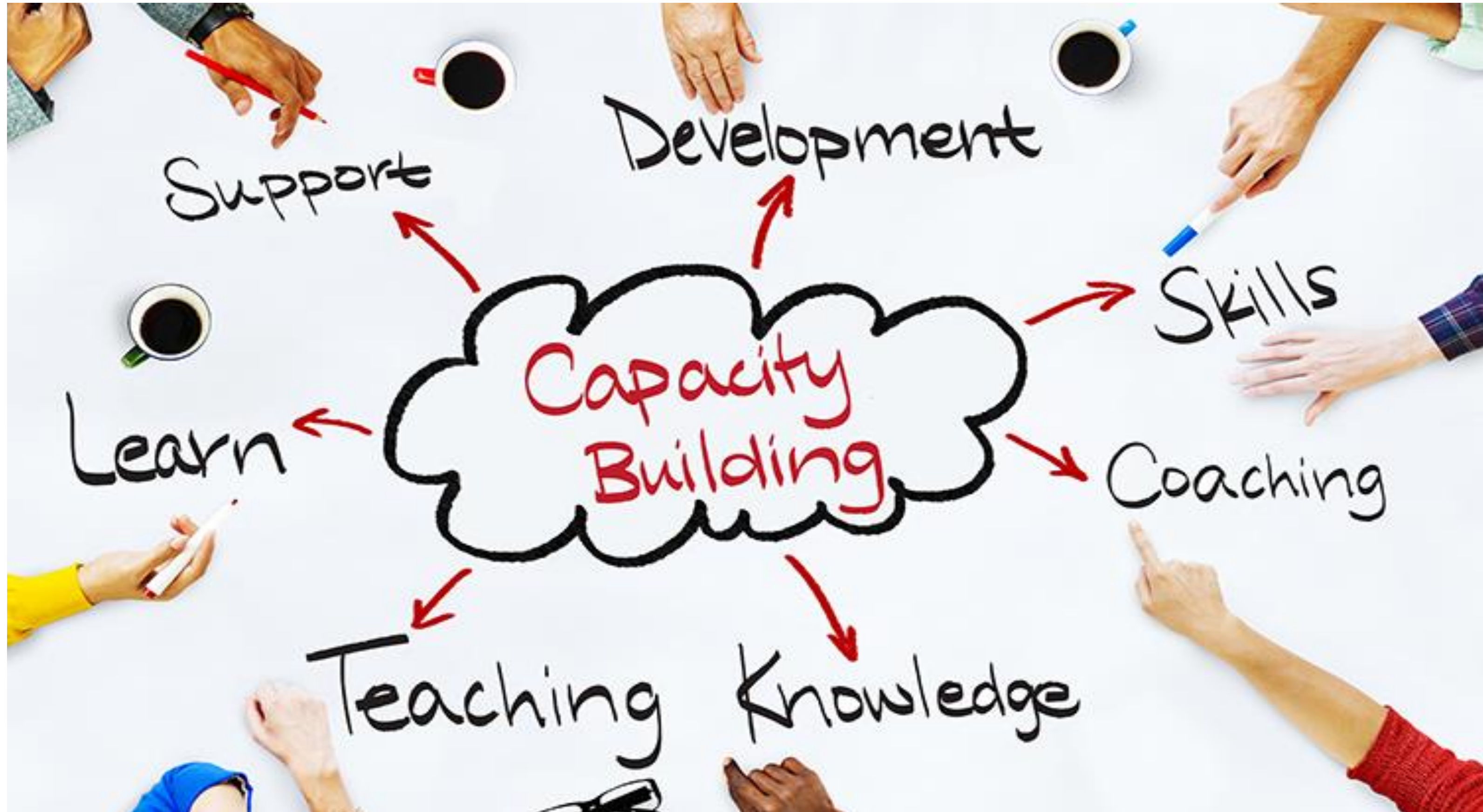
Together with this core consortium draft **the scope, main objectives and rough outline of the project**



Bring in the rest of the partners

Start building **the rest of the consortium from this core**
Use **your network**, or those of the **core consortium members**.
Use **Partnering tools/Networks**

What is it about?



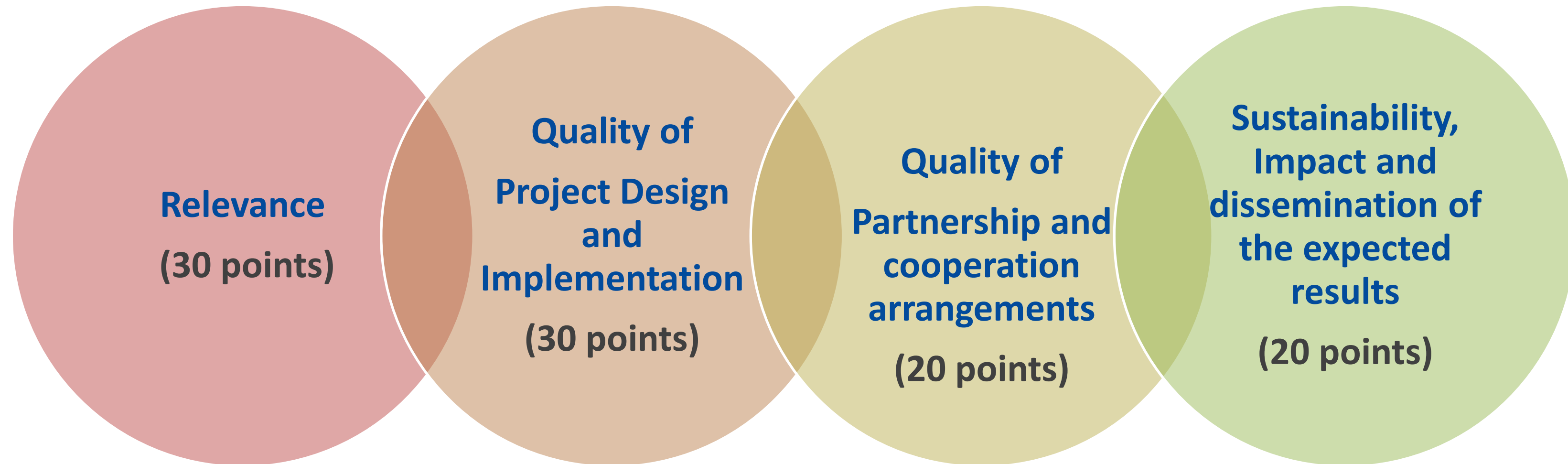
Purpose

Focus on the needs of the third countries not associated to the Erasmus+ Programme

Targeting the priorities of the third countries not associated to the Erasmus+ Programme and matching them with the EU priorities for these countries

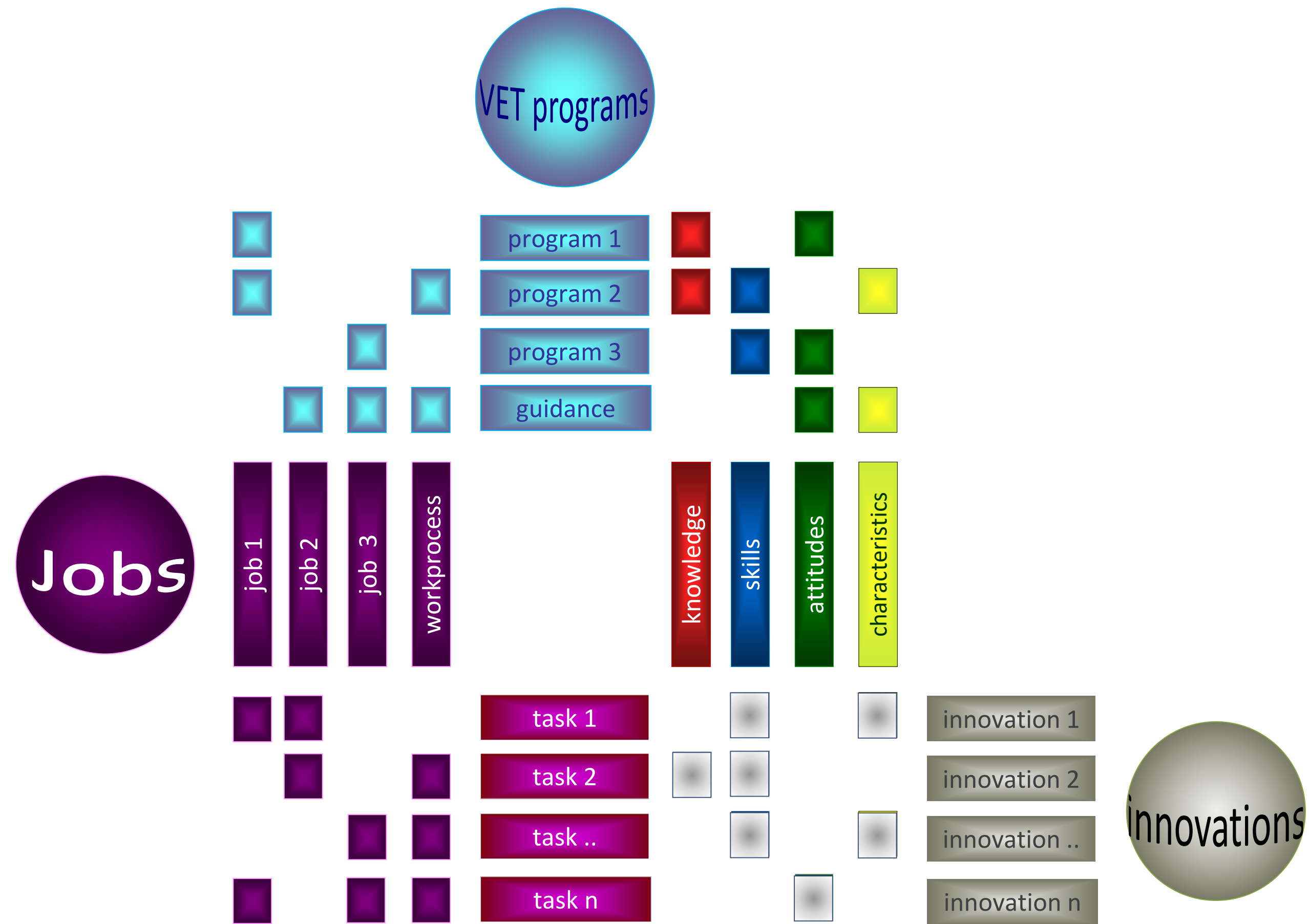
Maximising benefit to third countries not associated to the Erasmus+ Programme

Award criteria

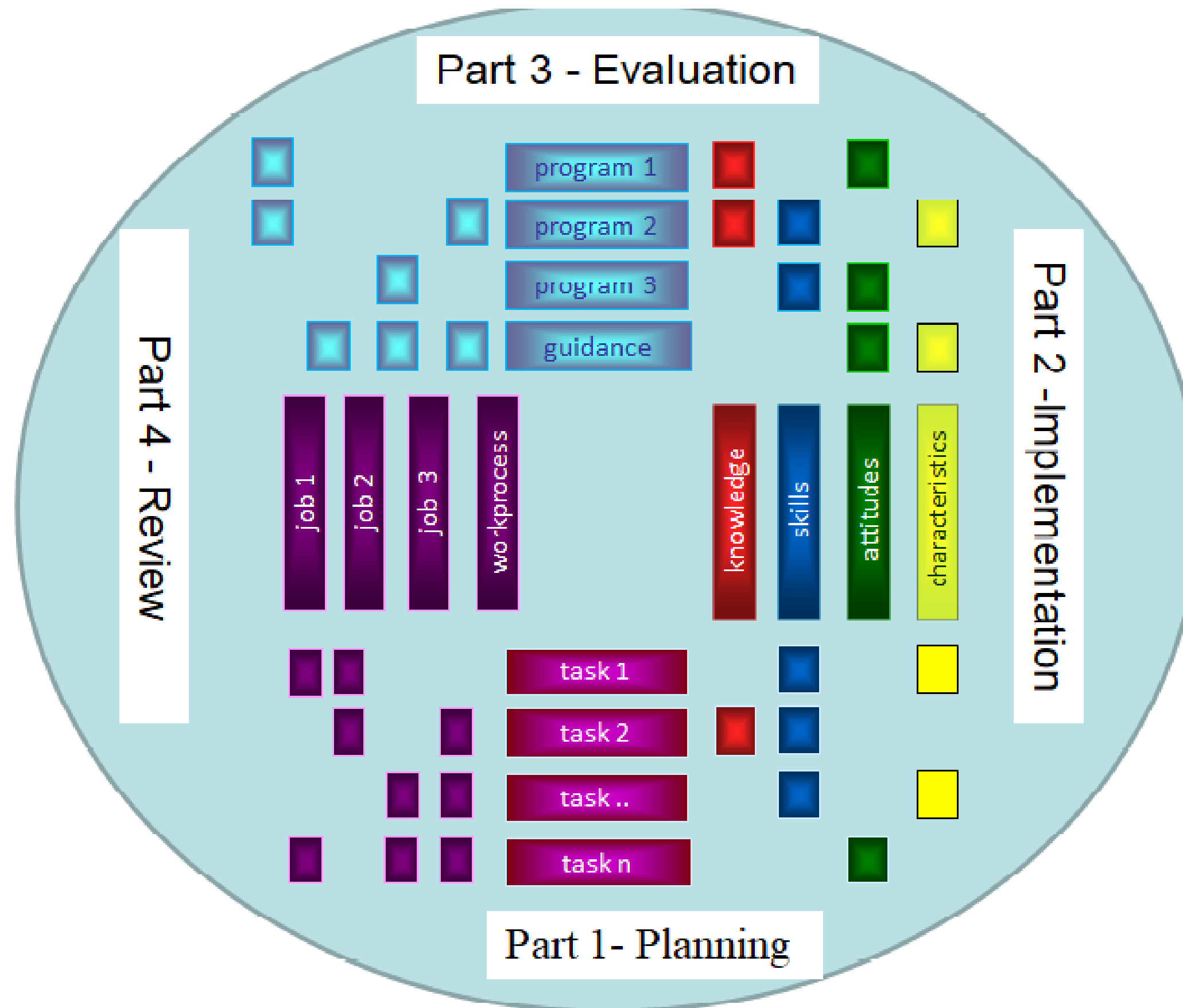


- Proposals must score **at least 60/100 points** in total to be selected
- **At least half of the maximum points** for each award criterion.
- In case of equal score, priority to proposals scoring highest under "**Relevance of the project**" and then "**Sustainability, impact and dissemination of the expected results**".

EQAVET 4.0 outcome-oriented VET Loop

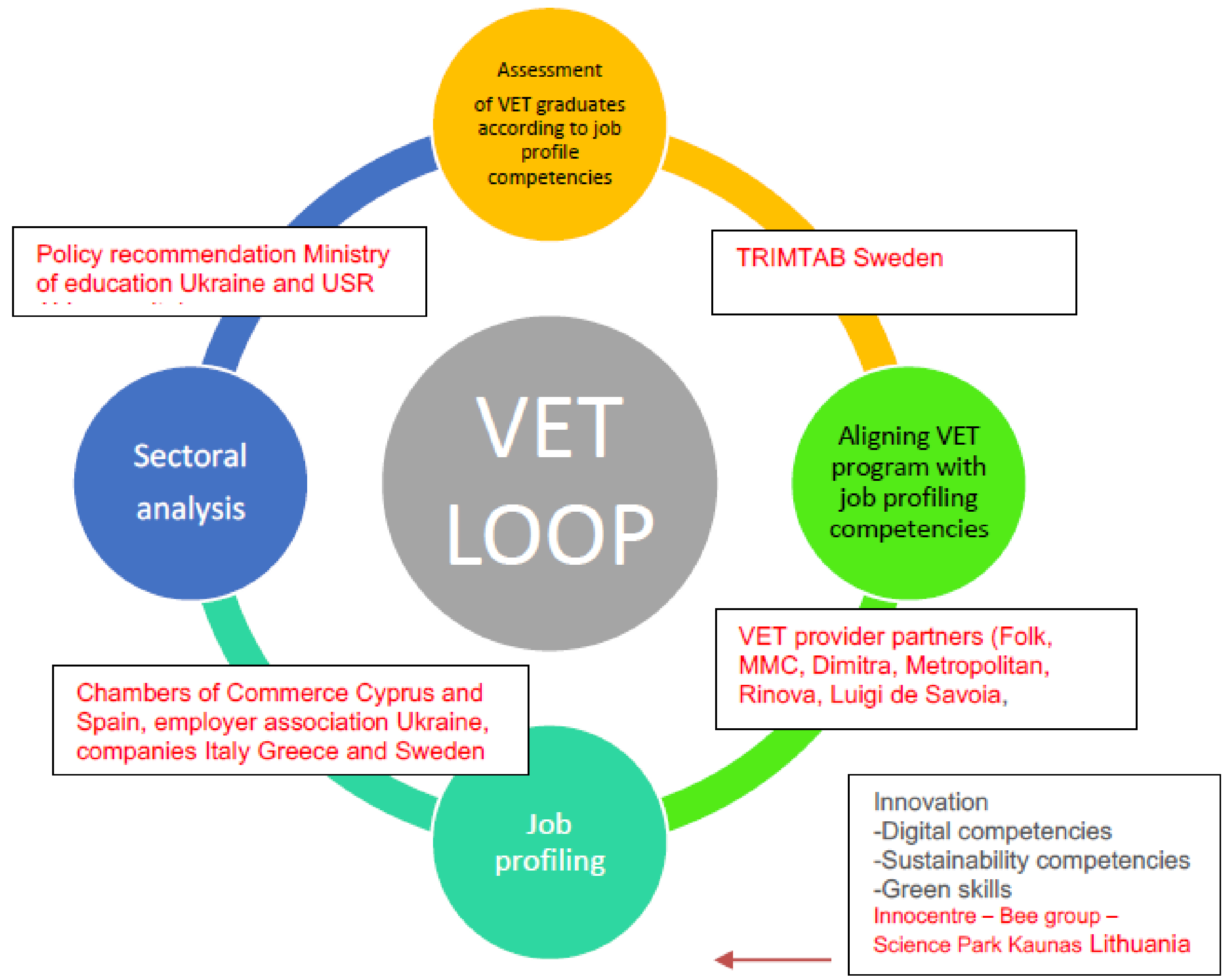


EQAVET 4.0 – Need of partners for different steps



List of Beneficiaries and Affiliated Entities

<i>BE NR/AE</i>	<i>BE/TP name</i>	<i>Acronym</i>	<i>Country</i>
BE 001	STIFTELSEN KURSVERKSAMHETEN VID U-AUNIV	FU-Uppsala	weden (SE)
BE 002	Sustainability InnoCenter Ekonomisk förening	SIC	weden (SE)
BE 003	Trim Tab AB	TT	weden (SE)
BE 004	Ministry of Education and Science of Ukraine	MESU	kraine (UA)
BE 005	Interregional high vocational school of automobile t	MVPU ATB	kraine (UA)
BE 006	NGO «Mentor: Center for professional education and pers	NGO “Mentor Center”	kraine (UA)
BE 007	M.M.C Management Center	M.M.C Management Center	cyprus (CY)
BE 008	Κυπριακό Εμπορικό και Βιομηχανικό Επιμελητήριο	CCCI	Cyprus (CY)
BE 009	Kauno mokslo ir technologijų parkas	Tech-Park Kaunas	thuania (LT)
BE 010	SMK College of Applied Sciences (SMK Aukstoji mokykla)	SMK	thuania (LT)
BE 011	ΔΗΜΗΤΡΑ ΕΚΠΑΙΔΕΥΤΙΚΗ ΣΥΜΒΟΥΛΕΥΤΙΚΗ Α.Ε	DIMITRA	reece (GR)
BE 012	BEE GROUP SA	BEE GROUP SA	reece (GR)
BE 013	MITROPOLITIKO COLLEGE ANONYMI EKPAIDEYTIKI ETAIRIA	METROPOLITAN COLL	reece (GR)
BE 014	Σύνδεσμος Θεσσαλικών Επιχειρήσεων και Βιομηχανιών	STHEV	reece (GR)
BE 015	CÁMARA OFICIAL DE COMERCIO, INDUSTRIA Y SERVICIOS	CCIZ	Spain (ES)
BE 016	Rinova Malaga S.L.	Rinova	Spain (ES)
BE 017	Centro Público Integrado de Formación Profesional Alan Turing	CPIFP Alan Turing	Spain (ES)
BE 018	Ufficio Scolastico regionale per l’Abruzzo	USR Abruzzo	Italy (IT)
BE 019	IIS LUIGI DI SAVOIA	SAVOIA	Italy (IT)
BE 020	Walter Tosto S.p.A	WT	Italy (IT)
BE 021	European Association of Institutes for Vocational Education	EVBB	ermany (DE)
BE 022	BGT Consulting Group SPRL	BGT	elgium (BE)



For further information:

www.qspirit.eu

<https://qse-vet.eu/en>

Thank you for your attention!



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